



PRESS RELEASE

(QUARTERLY RESULT FOR Q4FY2024)

17 FEBRUARY 2025

SUSTAINABLE PROFIT AFTER TAX FOR FOURTH QUARTER ENDED 31 DECEMBER 2024 (Q4FY24 vs Q4FY23)

Teo Seng Capital Berhad (“Teo Seng” or “the Group”) is proud to announce its financial result of fourth quarter ended 31 December 2024, reporting revenue and a profit after tax (“PAT”) of RM188.4 million and RM64.9 million respectively, underscoring its ability to maintain profitability amidst challenging market conditions. Revenue saw a marginal decline by 5.7% compared to the corresponding quarter last year of RM199.9 million primarily due to lower egg selling prices. Despite this, the Group maintained a resilient profitability, with a slight 3% reduction in PAT i.e. reduced by RM2.0 million, compared to corresponding quarter last year of RM66.9 million.

On year-to-date basis, the Group’s revenue registered a modest decline of 0.9% compared to the previous year but PAT for the 12 months period demonstrated significant improvement, increasing by RM27.6 million, or 17.7% to RM183.3 million, reflecting the Group’s ability to navigate industry challenges effectively.

Segment Performance: Driving Growth Amidst Challenges

- **Poultry Farming Segment:** Revenue for the Poultry Farming segment registered RM159.9 million, with a pre-tax profit of RM67.6 million, which representing decline of 8.8% and 6.1% respectively against corresponding quarter last year. The reduction was primarily due to lower egg selling prices despite higher egg sales quantity.
- **Investment and Trading of Poultry-Related Products Segment:** This segment reported a revenue of RM28.6 million, and outstanding improvement in pre-tax profit of RM5.2 million, representing 67.4% increase as compared with pre-tax profit recorded in the corresponding quarter last year, RM3.1 million. The growth was fueled by heightened demand in animal health products.

For the Current Quarter vs Previous Quarter (Q4FY24 vs Q3FY24)

A comparison of Q4FY24 versus Q3FY24, the Group recorded marginal decline of 1.0% in revenue, reaching RM188.4 million, decline from RM190.3 million. However, PAT increased significantly by RM6.9 million or 11.8% as compared with the previous quarter, fueled by higher egg sales volume, sustained productivity and stronger contributions from animal health products division.

Fourth Interim Dividend of RM0.02 per Share

In recognition of the Group's impressive quarterly net profit of RM64.9 million, the Board of Directors has declared a fourth interim single-tier dividend of RM0.02 per share, amounting to RM11.8 million. This brings the cumulative dividend for the twelve months period ended 31 December 2024 to RM40.1 million, representing 21.9% of PAT. Teo Seng's consistent dividend payouts reflect its dedication to delivering value to shareholders.

Key Financial Ratio

| | Q4FY24 | Q3FY24 | Q2FY24 | Q1FY24 |
|---|--------|--------|--------|--------|
| Quarterly Revenue Growth | -1.0% | 2.9% | -2.7% | -4.9% |
| Earnings Before Interest, Tax & Depreciation Margin (%) | 43.3% | 32.6% | 21.5% | 26.0% |
| Profit Before Tax Margin (%) | 38.6% | 28.1% | 16.9% | 21.6% |
| Profit After Tax Margin (%) | 34.4% | 30.5% | 14.3% | 17.9% |
| Gearing Ratio (times) | 0.16 | 0.20 | 0.23 | 0.22 |
| Net Assets Per Share (RM) | 1.04 | 1.91 | 1.75 | 1.71 |
| Return on Equity (%) | 10.5% | 10.2% | 5.1% | 6.8% |

Prospect for the Group

Our group's core competency remains in layer farming, complemented by its investments and trading of poultry-related products. With eggs remaining a staple protein source and egg consumption on the rise, the Group is well-placed to capitalise the market growth opportunities.

The Group is actively pursuing capacity expansion initiatives, supported by a strong balance sheet and a focus on operational excellence.

Despite ongoing global economy challenges and uncertainties marked by inflationary pressures, the Group remains confident in its resilience. Our well-expertise management team and commitment to Environment, Social, and Governance (“ESG”) principles position us well for sustainable growth and value creation for all stakeholders. Barring any unforeseen circumstances, the Board remains cautiously optimistic about the Group's future business performance, underscoring our focus on leveraging growth opportunities while commitment to deliver a sustainable return to our stakeholders.

For more information, please visit our corporate website at www.teoseng.com.my

For further media inquiries, please contact:

Gan Han Long

Contact [email: hl.gan@teoseng.com.my](mailto:hl.gan@teoseng.com.my) or Mobile: +6 019 759 1368